

## Welcome to the CommScope RUCKUS® Alliance Program!

At Ruckus Networks, we redefine connectivity to build innovative solutions that deliver world class experiences and solve the toughest industry challenges. Our award-winning portfolio of access points, switches, cloud services and joint offerings enable channel partners, OEMs, and ecosystem partners to grow their business by providing customers with innovative, high value solutions.

## What are the benefits of becoming a Technology partner?

- Your company is listed on CommScope Ruckus website with lead capture
- Permission to use Ruckus Logo on your website and in approved joint collateral
- Technical application note posted on Ruckus partner portal
- Joint solution brief (if applicable)
- Limited GTM planning based on opportunity volume and potential (if applicable)

## What's expected as a Technology partner?

- Purchase Not-For-Resale (NFR) test equipment (Discounted)
- Interoperability testing with periodic updates (if applicable)
- Approved technical application note (if applicable)
- Provide/maintain points of contact (Business, Technical & Marketing/PR)
- Generate marketing collateral & actively develop leads and/or opportunities
- Promote Ruckus as a partner on your website CommScope Ruckus approved logo attached
- Collaborate with Ruckus and its reseller partners on joint customer opportunities

## To get started:

Fill out an application here: https://partners.ruckuswireless.com/ecosystem\_application