# CommScope Holding Company, Inc. Condensed Consolidated Statements of Operations (Unaudited -- In thousands, except per share amounts)

		nths Ended lber 31,	Year Ended December 31,		
	2018	2017	2018	2017	
Net sales	\$ 1,057,729	\$ 1,120,432	\$ 4,568,507	\$ 4,560,582	
Operating costs and expenses:					
Cost of sales	676,029	706,805	2,880,223	2,792,779	
Selling, general and administrative	184,714	190,973	729,032	795,381	
Research and development	43,260	45,044	185,696	185,612	
Amortization of purchased intangible assets	65,110	68,099	264,563	270,989	
Restructuring costs, net	24,287	19,261	44,025	43,782	
Asset impairments	15,000	_	15,000	_	
Total operating costs and expenses	1,008,400	1,030,182	4,118,539	4,088,543	
Operating income	49,329	90,250	449,968	472,039	
Other expense, net	(39,766)	(221)	(44,256)	(9,469)	
Interest expense	(55,362)	(64,290)	(242,017)	(257,059)	
Interest income	1,644	437	7,017	4,221	
Income (loss) before income taxes	(44,155)	26,176	170,712	209,732	
Income tax (expense) benefit	20,872	27,405	(30,495)	(15,968)	
Net income (loss)	\$ (23,283)	\$ 53,581	\$ 140,217	\$ 193,764	
			_		
Earnings (loss) per share:					
Basic	\$ (0.12)	\$ 0.28	\$ 0.73	\$ 1.01	
Diluted (a)	\$ (0.12)	\$ 0.27	\$ 0.72	\$ 0.98	
Weighted average shares outstanding:					
Basic	192,456	190,826	192,022	192,430	
Diluted (a)	192,456	195,074	195,332	196,811	
(a) Calculation of diluted earnings per share:					
Net income (loss) (basic and diluted)	\$ (23,283)	\$ 53,581	\$ 140,217	\$ 193,764	
Weighted average shares (basic)	192,456	190,826	192,022	192,430	
Dilutive effect of stock awards		4,248	3,310	4,381	
Denominator (diluted)	192,456	195,074	195,332	196,811	

See notes to consolidated financial statements included in our Form 10-K.

### CommScope Holding Company, Inc. Consolidated Balance Sheets (In thousands, except share amounts)

	December 31,					
		2018		2017		
Assets						
Cash and cash equivalents	\$	458,195	\$	453,977		
Accounts receivable, less allowance for doubtful accounts of						
\$17,398 and \$13,976, respectively		810,359		898,829		
Inventories, net		473,327		444,941		
Prepaid expenses and other current assets		135,944		146,112		
Total current assets		1,877,825		1,943,859		
Property, plant and equipment, net of accumulated depreciation						
of \$437,713 and \$390,389, respectively		450,861		467,289		
Goodwill		2,852,309		2,886,630		
Other intangible assets, net		1,351,990		1,636,084		
Other noncurrent assets		97,555		107,804		
Total assets	\$	6,630,540	\$	7,041,666		
Liabilities and Stockholders' Equity						
Accounts payable	\$	399,237	\$	436,737		
Other accrued liabilities		291,385		286,980		
Total current liabilities		690,622		723,717		
Long-term debt		3,985,904		4,369,401		
Deferred income taxes		83,341		134,241		
Pension and other postretirement benefit liabilities		16,843		25,140		
Other noncurrent liabilities		97,062		141,341		
Total liabilities		4,873,772		5,393,840		
Commitments and contingencies						
Stockholders' equity:						
Preferred stock, \$0.01 par value: Authorized shares: 200,000,000;						
Issued and outstanding shares: None		_		_		
Common stock, \$0.01 par value: Authorized shares: 1,300,000,000;						
Issued and outstanding shares: 192,376,255 and 190,906,110,						
respectively		1,991		1,972		
Additional paid-in capital		2,385,082		2,334,071		
Retained earnings (accumulated deficit)		(249,777)		(395,998)		
Accumulated other comprehensive loss		(159,205)		(86,603)		
Treasury stock, at cost: 6,744,082 shares and 6,336,144 shares,						
respectively		(221,323)		(205,616)		
Total stockholders' equity		1,756,768		1,647,826		
Total liabilities and stockholders' equity	\$	6,630,540	\$	7,041,666		

See notes to consolidated financial statements included in our Form 10-K.

### CommScope Holding Company, Inc. Consolidated Statements of Cash Flows (Unaudited -- In thousands)

		Three Mon Decemb		Year Ended December 31,		
		2018	2017	2018	2017	
Operating Activities:						
Net income (loss)	\$	(23,283)	\$ 53,581	\$ 140,217	\$ 193,764	
Adjustments to reconcile net income to net cash						
generated by operating activities:						
Depreciation and amortization		84,829	95,469	357,458	378,012	
Equity-based compensation		11,176	10,278	44,899	41,850	
Deferred income taxes		(16,631)	(51,499)	(49,247)	(71,475)	
Asset impairments		15,000	_	15,000	_	
Changes in assets and liabilities:						
Accounts receivable		88,607	37,691	65,070	96,745	
Inventories		17,342	41,868	(48,456)	53,658	
Prepaid expenses and other current assets		(15,361)	21,188	998	(1,273)	
Accounts payable and other accrued liabilities		(66,731)	9,785	(790)	(154,691)	
Other noncurrent liabilities		(951)	28,673	(54,615)	14,644	
Other noncurrent assets		12,204	(8,197)	(8,004)	(8,418)	
Other		26,059	12,044	31,614	43,470	
Net cash generated by operating activities		132,260	250,881	494,144	586,286	
Investing Activities:						
Additions to property, plant and equipment		(26,899)	(17,569)	(82,347)	(68,721)	
Proceeds from sale of property, plant and equipment		193	408	12,908	5,424	
Cash paid for acquisitions, including purchase price adjustments, net of cash acquired			_	_	(105,249)	
Proceeds from sale of businesses and long-term					(103,249)	
investments		_	_	_	9,898	
Proceeds (payments) upon settlement of net investment		3,803	(7,558)	5,134	(7,558)	
hedge	_	_				
Net cash used in investing activities		(22,903)	(24,719)	(64,305)	(166,206)	
Financing Activities:			(105,000)	(550,000)	(000 270)	
Long-term debt repaid		_	(185,000)	(550,000)	(990,379)	
Long-term debt proceeds		<del>-</del>	_	150,000	780,379	
Debt issuance and modification costs		_	_	_	(8,363)	
Debt extinguishment costs		_	_	_	(14,800)	
Cash paid for repurchase of common stock		_	_	_	(175,000)	
Proceeds from the issuance of common shares under				- <b></b> .	0.040	
equity-based compensation plans		1,142	1,146	6,130	9,949	
Tax withholding payments for vested equity-based		(115)	(440)	(15.707)	(15.405)	
compensation awards		(115)	(449)	(15,707)	(15,405)	
Net cash generated by (used in) financing activities		1,027	(184,303)	(409,577)	(413,619)	
Effect of exchange rate changes on cash and cash		(4.506)	976	(16.044)	10.200	
equivalents		(4,586)	42.725	(16,044)	19,288	
Change in cash and cash equivalents		105,798	42,735	4,218	25,749	
Cash and cash equivalents at beginning of period		352,397	411,242	453,977	428,228	
Cash and cash equivalents at end of period	\$	458,195	\$ 453,977	\$ 458,195	\$ 453,977	

See notes to consolidated financial statements included in our Form 10-K.

## CommScope Holding Company, Inc. Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures (Unaudited -- In millions, except per share amounts)

	Three Months Ended December 31,				Year E Decemb	
		2018		2017	2018	2017
Operating income, as reported	\$	49.3	\$	90.3	\$ 450.0	\$ 472.0
Adjustments:						
Amortization of purchased intangible assets		65.1		68.1	264.6	271.0
Restructuring costs, net		24.3		19.3	44.0	43.8
Equity-based compensation		11.2		10.3	44.9	41.9
Asset impairments		15.0		_	15.0	_
Integration and transaction costs		14.3		9.8	19.5	48.0
Total adjustments to operating income		129.9		107.5	388.0	404.7
Non-GAAP adjusted operating income	\$	179.2	\$	197.7	\$ 838.0	\$ 876.7
Income (loss) before income taxes, as reported	\$	(44.2)	\$	26.2	\$ 170.7	\$ 209.7
Income tax (expense) benefit, as reported		20.9		27.4	(30.5)	(16.0)
Net income (loss), as reported	\$	(23.3)	\$	53.6	\$ 140.2	\$ 193.8
Adjustments:						
Total pretax adjustments to operating income		129.9		107.5	388.0	404.7
Pretax amortization of deferred financing costs & OID (1)		2.3		6.6	17.3	25.4
Pretax pension and postretirement benefit plan						
terminations (2)		25.0		_	25.0	_
Pretax foreign currency loss on entity liquidation (2)		14.0		_	14.0	_
Pretax loss on debt transactions (2)		_		_	_	16.0
Pretax net investment gains (2)		_		_	_	(9.0)
Tax effects of adjustments and other tax items (3)		(48.1)		(76.6)	(142.0)	(210.5)
Non-GAAP adjusted net income	\$	99.8	\$	91.1	\$ 442.5	\$ 420.4
Diluted EPS, as reported	\$	(0.12)	\$	0.27	\$ 0.72	\$ 0.98
Non-GAAP adjusted diluted EPS	\$	0.51	\$	0.47	\$ 2.27	\$ 2.14

- (1) Included in interest expense.
- (2) Included in other expense, net.

<sup>(3)</sup> The tax rates applied to adjustments reflect the tax expense or benefit based on the tax jurisdiction of the entity generating the adjustment. There are certain items for which we expect little or no tax effect. Given the complexities of the U.S. tax legislation enacted in late 2017, we applied a non-GAAP effective tax rate of 35% for the fourth quarter 2017, consistent with the adjusted rate in prior quarters in 2017.

### CommScope Holding Company, Inc. Sales by Region (Unaudited -- In millions)

### Sales by Region

			% Change
	 24 2018	Q4 2017	YOY
United States	\$ 564.1	\$ 561.9	0.4 %
Europe, Middle East and Africa	224.3	243.9	(8.0)
Asia Pacific	184.5	224.0	(17.6)
Caribbean and Latin America	65.8	68.5	(3.9)
Canada	 19.0	22.1	(14.0)
<b>Total Net Sales</b>	\$ 1,057.7	\$ 1,120.4	(5.6)%

### Sales by Region

					% Change
	F	Full Year 2018	F	Tull Year 2017	YOY
United States	\$	2,539.2	\$	2,449.4	3.7 %
Europe, Middle East and Africa		963.0		942.5	2.2
Asia Pacific		735.6		828.3	(11.2)
Caribbean and Latin America		242.9		245.6	(1.1)
Canada		87.8		94.8	(7.4)
Total Net Sales	\$	4,568.5	\$	4,560.6	0.2 %

## CommScope Holding Company, Inc. Segment Information (Unaudited -- In millions)

#### **Sales by Segment**

				% Ch	ange
	Q4 2018	Q3 2018	Q4 2017	Sequential	YOY
Connectivity Solutions	\$ 666.9	\$ 731.7	\$ 693.8	(8.9) %	(3.9) %
Mobility Solutions	390.8	418.7	426.6	(6.7) %	(8.4) %
Total Net Sales	\$ 1,057.7	\$ 1,150.4	\$ 1,120.4	(8.1) %	(5.6) %

#### Non-GAAP Adjusted Operating Income by Segment

							% Cł	nange
	Q	4 2018	Q	3 2018	Q	4 2017	Sequential	YOY
Connectivity Solutions	\$	122.8	\$	147.4	\$	124.7	(16.7) %	(1.5) %
Mobility Solutions		56.4		71.6		73.0	(21.2) %	(22.7) %
<b>Total Non-GAAP Adjusted Operating Income</b>	\$	179.2	\$	219.0	\$	197.7	(18.2) %	(9.4) %

#### **Sales by Segment**

					% Change
		2018		2017	YOY
Connectivity Solutions	\$	2,812.7	\$	2,809.8	0.1 %
Mobility Solutions		1,755.8		1,750.8	0.3 %
Total Net Sales	\$_	4,568.5	\$_	4,560.6	0.2 %

#### Non-GAAP Adjusted Operating Income by Segment

			% Change
	 2018	2017	YOY
Connectivity Solutions	\$ 521.8	\$ 523.3	(0.3) %
Mobility Solutions	 316.2	353.4	(10.5) %
Total Non-GAAP Adjusted Operating Income	\$ 838.0	\$ 876.7	(4.4) %

## CommScope Holding Company, Inc. Reconciliation of GAAP to Non-GAAP Adjusted Operating Income by Segment (Unaudited -- In millions)

#### Year Ended December 31, 2018 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		Mobility Solutions		Total
Operating income, as reported	\$ 271.9	\$	178.1	\$	450.0
Amortization of purchased intangible assets	178.6		86.0		264.6
Restructuring costs, net	24.2		19.8		44.0
Equity-based compensation	27.3		17.6		44.9
Asset impairments	7.5		7.5		15.0
Integration and transaction costs	12.3		7.3		19.5
Non-GAAP adjusted operating income	\$ 521.8	\$	316.2	\$	838.0
Non-GAAP adjusted operating margin %	18.6%		18.0%		18.3%

#### Year Ended December 31, 2017 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		Mobility Solutions		,	Total
Operating income, as reported	\$	239.0	\$	233.0	\$	472.0
Amortization of purchased intangible assets		175.5		95.5		271.0
Restructuring costs, net		36.6		7.2		43.8
Equity-based compensation		24.4		17.5		41.9
Integration and transaction costs		47.9		0.2		48.0
Non-GAAP adjusted operating income	\$	523.3	\$	353.4	\$	876.7
Non-GAAP adjusted operating margin %		18.6%		20.2%		19.2%

## CommScope Holding Company, Inc. Reconciliation of GAAP to Non-GAAP Adjusted Operating Income by Segment (Unaudited -- In millions)

#### Fourth Quarter 2018 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		obility lutions	Total
Operating income, as reported	\$	38.5	\$ 10.9	\$ 49.3
Amortization of purchased intangible assets		43.7	21.4	65.1
Restructuring costs, net		17.6	6.7	24.3
Equity-based compensation		6.8	4.4	11.2
Asset impairments		7.5	7.5	15.0
Integration and transaction costs		8.7	5.6	14.3
Non-GAAP adjusted operating income	\$	122.8	\$ 56.4	\$ 179.2
Non-GAAP adjusted operating margin %		18.4%	14.4%	16.9%

#### Third Quarter 2018 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		obility lutions	Total
Operating income, as reported	\$	94.9	\$ 37.3	\$ 132.2
Amortization of purchased intangible assets		44.4	21.4	65.8
Restructuring costs, net		(0.4)	7.5	7.1
Equity-based compensation		6.9	4.4	11.3
Integration and transaction costs		1.7	 1.0	 2.6
Non-GAAP adjusted operating income	\$	147.4	\$ 71.6	\$ 219.0
Non-GAAP adjusted operating margin %		20.1%	17.1%	19.0%

#### Fourth Quarter 2017 Non-GAAP Adjusted Operating Income Reconciliation by Segment

	Connectivity Solutions		obility lutions	Total
Operating income, as reported	\$	47.5	\$ 42.8	\$ 90.3
Amortization of purchased intangible assets		44.8	23.3	68.1
Restructuring costs, net		16.6	2.6	19.3
Equity-based compensation		6.0	4.3	10.3
Integration and transaction costs		9.8	_	9.8
Non-GAAP adjusted operating income	\$	124.7	\$ 73.0	\$ 197.7
Non-GAAP adjusted operating margin %		18.0%	17.1%	17.6%

#### CommScope Holding Company, Inc. Adjusted Free Cash Flow (Unaudited -- In millions)

#### **Adjusted Free Cash Flow**

	Q4 2018 Q4 201			4 2017	Full Year  7 2018			Full Year 2017		
Cash flow from operations	\$	132.3	\$	250.9	\$	494.1	\$	586.3		
Integration and transaction costs		_		8.4		_		50.6		
Capital expenditures		(26.9)		(17.6)		(82.3)		(68.7)		
Adjusted Free Cash Flow	\$	105.4	\$	241.7	\$	411.8	\$	568.2		

See Description of Non-GAAP Financial Measures

## CommScope Holding Company, Inc. Quarterly Adjusted Operating Income and Adjusted EBITDA (Unaudited -- In millions)

#### GAAP to Non-GAAP Adjusted Operating Income and Adjusted EBITDA Reconciliation

	Q	4 2018	Q	3 2018	Q	2 2018	Q	1 2018	Q	4 2017
Operating income, as reported	\$	49.3	\$	132.2	\$	164.7	\$	103.7	\$	90.3
Amortization of purchased intangible assets		65.1		65.8		66.4		67.2		68.1
Restructuring costs, net		24.3		7.1		7.2		5.5		19.3
Equity-based compensation		11.2		11.3		11.8		10.5		10.3
Asset impairments		15.0		_		_		_		_
Integration and transaction costs		14.3		2.6		1.0		1.7		9.8
Non-GAAP adjusted operating income	\$	179.2	\$	219.0	\$	251.1	\$	188.6	\$	197.7
Non-GAAP adjusted operating margin %		16.9%		19.0%		20.3 %		16.8%		17.6%
Depreciation		17.4		18.7		19.9		19.6		20.8
Non-GAAP adjusted EBITDA	\$_	196.6	\$_	237.8	\$	271.1	\$_	208.1	\$_	218.5

### CommScope Holding Company, Inc. Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures (Unaudited -- In millions, except per share amounts)

	Outlook				
	Three Months Ended March 31, 2019	Full Year 2019			
Operating income	\$91 - \$113	\$516 - \$563			
Adjustments:					
Amortization of purchased intangible assets	\$59	\$235			
Equity-based compensation	\$10	\$47			
Restructuring costs, integration costs and other (1)	\$7 - \$10	\$7 - \$10			
Total adjustments to operating income	\$76 - \$79	\$289 - \$292			
Non-GAAP adjusted operating income	\$167 - \$192	\$805 - \$855			
Diluted earnings per share	\$0.10 - \$0.13	\$0.92 - \$1.03			
Adjustments (2):					
Total adjustments to operating income	\$0.31 - \$0.33	\$1.15 - \$1.17			
Debt-related costs and other special items (3)	\$0.00 - \$0.00	\$0.03 - \$0.05			
Non-GAAP adjusted diluted earnings per share	\$0.41 - \$0.46	\$2.10 - \$2.25			

- (1) Reflects projections for restructuring costs, integration costs and other special items. Actual adjustments may vary from projections.
- (2) The tax rates applied to projected adjustments reflect the tax expense or benefit based on the expected tax jurisdiction of the entity generating the projected adjustments. There are certain items for which we expect little or no tax effect.
- (3) Reflects projections for amortization of debt issuance costs, loss on debt extinguishment, net investment gains or losses and other tax items. Actual adjustments may vary from projections.

Our actual results may be impacted by additional events for which information is not currently available, such as additional restructuring activities, asset impairments, debt extinguishments, additional transaction and integration costs, foreign exchange rate fluctuations and other gains or losses related to events that are not currently known or measurable.

See Caution Regarding Forward-Looking Statements and Description of Non-GAAP Financial Measures.