## CommScope Holding Company, Inc.

## Condensed Consolidated Statements of Operations

 (Unaudited -- In millions, except per share amounts)|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Net sales | \$ | 1,099.5 | \$ | 1,120.5 |
| Cost of sales |  | 687.7 |  | 709.1 |
| Gross profit |  | 411.8 |  | 411.4 |
| Operating costs and expenses: |  |  |  |  |
| Selling, general and administrative |  | 199.2 |  | 185.1 |
| Research and development |  | 50.2 |  | 49.9 |
| Amortization of purchased intangible assets |  | 59.3 |  | 67.2 |
| Restructuring costs, net |  | 12.4 |  | 5.5 |
| Total operating expenses |  | 321.1 |  | 307.7 |
| Operating income |  | 90.7 |  | 103.7 |
| Other income (expense), net |  | (5.7) |  | 1.0 |
| Interest expense |  | (97.5) |  | (59.8) |
| Interest income |  | 11.8 |  | 1.4 |
| Income (loss) before income taxes |  | (0.7) |  | 46.3 |
| Income tax expense |  | (1.6) |  | (12.6) |
| Net income (loss) | \$ | (2.3) | \$ | 33.7 |
| Earnings (loss) per share: |  |  |  |  |
| Basic | \$ | (0.01) | \$ | 0.18 |
| Diluted (a) | \$ | (0.01) | \$ | 0.17 |
| Weighted average shares outstanding: |  |  |  |  |
| Basic |  | 192.8 |  | 191.4 |
| Diluted (a) |  | 192.8 |  | 195.5 |
| (a) Calculation of diluted earnings per share: |  |  |  |  |
| Net income (loss) (basic and diluted) | \$ | (2.3) | \$ | 33.7 |
|  |  |  |  |  |
| Weighted average shares (basic) |  | 192.8 |  | 191.4 |
| Dilutive effect of equity-based awards |  | - |  | 4.1 |
| Denominator (diluted) |  | 192.8 |  | 195.5 |

See notes to unaudited condensed consolidated financial statements included in our Form 10-Q.

## CommScope Holding Company, Inc. Condensed Consolidated Balance Sheets (Unaudited -- In millions, except share amounts)

|  | March 31, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 176.4 | \$ | 458.2 |
| Accounts receivable, less allowance for doubtful accounts of $\$ 19.5$ and \$17.4, respectively |  | 957.6 |  | 810.4 |
| Inventories, net |  | 535.5 |  | 473.3 |
| Prepaid expenses and other current assets |  | 151.5 |  | 135.9 |
| Total current assets |  | 1,821.0 |  | 1,877.8 |
| Property, plant and equipment, net of accumulated depreciation of \$449.2 and \$437.7, respectively |  | 453.8 |  | 450.9 |
| Goodwill |  | 2,859.9 |  | 2,852.3 |
| Other intangible assets, net |  | 1,290.0 |  | 1,352.0 |
| Funds restricted for acquisition |  | 3,760.1 |  | - |
| Other noncurrent assets |  | 189.5 |  | 97.5 |
| Total assets | \$ | $\underline{10,374.3}$ | \$ | 6,630.5 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Accounts payable | \$ | 475.3 | \$ | 399.2 |
| Accrued and other liabilities |  | 429.6 |  | 291.4 |
| Total current liabilities |  | 904.9 |  | 690.6 |
| Long-term debt |  | 7,459.6 |  | 3,985.9 |
| Deferred income taxes |  | 79.9 |  | 83.3 |
| Other noncurrent liabilities |  | 185.4 |  | 113.9 |
| Total liabilities |  | 8,629.8 |  | 4,873.7 |
| Commitments and contingencies |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value: Authorized shares: 200,000,000; Issued and outstanding shares: None |  | - |  | - |
| Common stock, $\$ 0.01$ par value: Authorized shares: 1,300,000,000; Issued and outstanding shares: 193,456,207 and 192,376,255, respectively |  | 2.0 |  | 2.0 |
| Additional paid-in capital |  | 2,393.9 |  | 2,385.1 |
| Retained earnings (accumulated deficit) |  | (252.1) |  | (249.8) |
| Accumulated other comprehensive loss |  | (170.5) |  | (159.2) |
| Treasury stock, at cost: 7,060,763 shares and $6,744,082$ shares, respectively |  | (228.8) |  | (221.3) |
| Total stockholders' equity |  | 1,744.5 |  | 1,756.8 |
| Total liabilities and stockholders' equity | \$ | 10,374.3 | \$ | 6,630.5 |

See notes to unaudited condensed consolidated financial statements included in our Form 10-Q.

## CommScope Holding Company, Inc. Condensed Consolidated Statements of Cash Flows <br> (Unaudited -- In millions)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Operating Activities: |  |  |  |  |
| Net income (loss) | \$ | (2.3) | \$ | 33.7 |
| Adjustments to reconcile net income to net cash generated by (used in) operating activities: |  |  |  |  |
| Depreciation and amortization |  | 83.7 |  | 89.4 |
| Equity-based compensation |  | 7.5 |  | 10.5 |
| Deferred income taxes |  | (1.4) |  | (5.4) |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable |  | (150.7) |  | (71.1) |
| Inventories |  | (62.4) |  | (25.2) |
| Prepaid expenses and other assets |  | (24.5) |  | (24.5) |
| Accounts payable and other liabilities |  | 136.8 |  | 15.4 |
| Other |  | 3.3 |  | 12.4 |
| Net cash generated by (used in) operating activities |  | (10.0) |  | 35.2 |
| Investing Activities: |  |  |  |  |
| Additions to property, plant and equipment |  | (21.4) |  | (13.6) |
| Proceeds from sale of property, plant and equipment |  | 0.6 |  | 3.0 |
| Acquisition funds held in escrow |  | $(3,750.0)$ |  | - |
| Cash paid for acquisitions, including purchase price adjustments, net of cash acquired |  | (11.0) |  | 二 |
| Net cash used in investing activities |  | $(3,781.8)$ |  | (10.6) |
| Financing Activities: |  |  |  |  |
| Long-term debt repaid |  | (225.0) |  | - |
| Long-term debt proceeds |  | 3,750.0 |  | - |
| Debt issuance costs |  | (9.3) |  | - |
| Proceeds from the issuance of common shares under equity-based compensation plans |  | 1.3 |  | 3.9 |
| Tax withholding payments for vested equity-based compensation awards |  | (7.5) |  | (15.4) |
| Net cash generated by (used in) financing activities |  | 3,509.5 |  | (11.5) |
| Effect of exchange rate changes on cash and cash equivalents |  | 0.5 |  | 5.6 |
| Change in cash and cash equivalents |  | (281.8) |  | 18.7 |
| Cash and cash equivalents at beginning of period |  | 458.2 |  | 454.0 |
| Cash and cash equivalents at end of period | \$ | 176.4 | \$ | 472.7 |

See notes to unaudited condensed consolidated financial statements included in our Form 10-Q.

## CommScope Holding Company, Inc.

## Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures

(Unaudited -- In millions, except per share amounts)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Operating income, as reported | \$ | 90.7 | \$ | 103.7 |
| Adjustments: |  |  |  |  |
| Amortization of purchased intangible assets |  | 59.3 |  | 67.2 |
| Restructuring costs, net |  | 12.4 |  | 5.5 |
| Equity-based compensation |  | 7.5 |  | 10.5 |
| Integration and transaction costs |  | 20.8 |  | 1.6 |
| Total adjustments to operating income |  | 100.0 |  | 84.8 |
| Non-GAAP adjusted operating income | \$ | 190.7 | \$ | 188.6 |
| Depreciation |  | 17.7 |  | 19.6 |
| Non-GAAP adjusted EBITDA | \$ | 208.4 | \$ | 208.1 |
| Income (loss) before income taxes, as reported | \$ | (0.7) | \$ | 46.3 |
| Income tax expense, as reported |  | (1.7) |  | (12.6) |
| Net income (loss), as reported | \$ | (2.3) | \$ | 33.7 |
| Adjustments: |  |  |  |  |
| Total pretax adjustments to adjusted EBITDA |  | 100.0 |  | 84.8 |
| Pretax amortization of deferred financing costs \& OID ${ }^{(1)}$ |  | 6.7 |  | 2.6 |
| Pretax acquisition related interest ${ }^{(1)}$ |  | 27.4 |  | - |
| Tax effects of adjustments and other tax items ${ }^{(2)}$ |  | (38.8) |  | (26.1) |
| Non-GAAP adjusted net income (loss) | \$ | 93.0 | \$ | 95.0 |
| Diluted EPS, as reported | \$ | (0.01) | \$ | 0.17 |
| Non-GAAP adjusted diluted EPS | \$ | 0.48 | \$ | 0.49 |

(1) Included in interest expense.
(2) The tax rates applied to adjustments reflect the tax expense or benefit based on the tax jurisdiction of the entity generating the adjustment. There are certain items for which we expect little or no tax effect.

Note: Components may not sum to total due to rounding
See Description of Non-GAAP Financial Measures

## CommScope Holding Company, Inc. Sales by Region <br> (Unaudited -- In millions)

## Sales by Region

|  | Q1 2019 |  | Q1 2018 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | YOY |
| United States | \$ | 639.1 |  |  | \$ | 607.5 | 5.2 \% |
| Europe, Middle East and Africa |  | 229.9 |  | 249.7 | (7.9) |
| Asia Pacific |  | 147.2 |  | 188.6 | (22.0) |
| Caribbean and Latin America |  | 63.5 |  | 56.1 | 13.2 |
| Canada |  | 19.8 |  | 18.6 | 6.5 |
| Total net sales | \$ | $\underline{1,099.5}$ | \$ | $\underline{1,120.5}$ | (1.9) \% |

CommScope Holding Company, Inc.
Segment Information
(Unaudited -- In millions)

## Sales by Segment

|  | Q1 2019 |  | Q4 2018 |  | Q1 2018 |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sequential | YOY |  |  |
| Connectivity Solutions | \$ | 646.1 |  |  | \$ | 666.9 | S | 673.6 | (3.1) \% | (4.1) \% |
| Mobility Solutions |  | 453.4 |  | 390.8 |  | 446.9 | 16.0 \% | 1.5 \% |
| Total net sales | \$ | 1,099.5 | \$ | 1,057.7 | \$ | 1,120.5 | 4.0 \% | (1.9) \% |

## Non-GAAP Adjusted EBITDA by Segment

\% Change

|  | Q1 2019 |  | Q4 2018 |  | Q1 2018 |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sequential | YOY |  |  |
| Connectivity Solutions | \$ | 107.7 |  |  | \$ | 134.7 | \$ | 122.7 | (20.0) \% | (12.2) \% |
| Mobility Solutions |  | 100.7 |  | 61.9 |  | 85.4 | 62.7 \% | 17.9 \% |
| Total non-GAAP adjusted EBITDA | \$ | 208.4 | \$ | 196.6 | \$ | 208.1 | 6.0 \% | 0.1 \% |

## CommScope Holding Company, Inc. Reconciliation of GAAP to Non-GAAP Adjusted EBITDA by Segment (Unaudited -- In millions)

## First Quarter 2019 Non-GAAP Adjusted EBITDA Reconciliation by Segment

|  | Connectivity Solutions |  | Mobility <br> Solutions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income, as reported | \$ | 29.9 | \$ | 60.7 | \$ | 90.7 |
| Amortization of purchased intangible assets |  | 41.0 |  | 18.3 |  | 59.3 |
| Restructuring costs, net |  | 7.4 |  | 5.1 |  | 12.4 |
| Equity-based compensation |  | 4.5 |  | 3.1 |  | 7.5 |
| Integration and transaction costs |  | 12.7 |  | 8.0 |  | 20.8 |
| Non-GAAP adjusted operating income | \$ | 95.5 | \$ | 95.2 | \$ | 190.7 |
| Non-GAAP adjusted operating margin \% |  | 14.8\% |  | 21.0\% |  | 17.3\% |
| Depreciation |  | 12.2 |  | 5.5 |  | 17.7 |
| Non-GAAP adjusted EBITDA | \$ | 107.7 | \$ | 100.7 | \$ | 208.4 |
| Non-GAAP adjusted EBITDA margin \% |  | 16.7\% |  | 22.2 \% |  | 19.0\% |

## Fourth Quarter 2018 Non-GAAP Adjusted EBITDA Reconciliation by Segment

|  | Connectivity Solutions |  | Mobility <br> Solutions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income, as reported | \$ | 38.5 | \$ | 10.9 | \$ | 49.3 |
| Amortization of purchased intangible assets |  | 43.7 |  | 21.4 |  | 65.1 |
| Restructuring costs, net |  | 17.6 |  | 6.7 |  | 24.3 |
| Equity-based compensation |  | 6.8 |  | 4.4 |  | 11.2 |
| Asset impairments |  | 7.5 |  | 7.5 |  | 15.0 |
| Integration and transaction costs |  | 8.7 |  | 5.6 |  | 14.3 |
| Non-GAAP adjusted operating income | \$ | 122.8 | \$ | 56.4 | \$ | 179.2 |
| Non-GAAP adjusted operating margin \% |  | 18.4\% |  | 14.4\% |  | 16.9\% |
| Depreciation |  | 11.9 |  | 5.5 |  | 17.4 |
| Non-GAAP adjusted EBITDA | \$ | 134.7 | \$ | 61.9 | \$ | 196.6 |
| Non-GAAP adjusted EBITDA margin \% |  | 20.2\% |  | 15.9\% |  | 18.6\% |

## First Quarter 2018 Non-GAAP Adjusted EBITDA Reconciliation by Segment

|  | Connectivity Solutions |  | Mobility <br> Solutions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income, as reported | \$ | 53.2 | S | 50.5 | \$ | 103.7 |
| Amortization of purchased intangible assets |  | 45.5 |  | 21.8 |  | 67.2 |
| Restructuring costs, net |  | 2.4 |  | 3.1 |  | 5.5 |
| Equity-based compensation |  | 6.4 |  | 4.1 |  | 10.5 |
| Integration and transaction costs |  | 1.2 |  | 0.4 |  | 1.6 |
| Non-GAAP adjusted operating income | \$ | 108.7 | \$ | 79.9 | \$ | 188.6 |
| Non-GAAP adjusted operating margin \% |  | 16.1\% |  | 17.9\% |  | 16.8\% |
| Depreciation |  | 14.1 |  | 5.5 |  | 19.6 |
| Non-GAAP adjusted EBITDA | \$ | 122.7 | \$ | 85.4 | \$ | 208.1 |
| Non-GAAP adjusted EBITDA margin \% |  | 18.2\% |  | 19.1\% |  | 18.6\% |

Components may not sum to total due to rounding
See Description of Non-GAAP Financial Measures

# CommScope Holding Company, Inc. 

Adjusted Free Cash Flow
(Unaudited -- In millions)

## Adjusted Free Cash Flow

|  | Q1 2019 |  | Q1 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flow from operations | \$ | (10.0) | \$ | 35.3 |
| Integration and transaction costs |  | 7.3 |  | 0.6 |
| Restructuring costs |  | 25.9 |  | 15.2 |
| Capital expenditures |  | (21.4) |  | (13.6) |
| Adjusted free cash flow | \$ | 1.8 | \$ | 37.5 |

See Description of Non-GAAP Financial Measures

CommScope Holding Company, Inc. Quarterly Adjusted Operating Income and Adjusted EBITDA
(Unaudited -- In millions)

## GAAP to Non-GAAP Adjusted Operating Income and Adjusted EBITDA Reconciliation

|  | Q1 2019 |  | Q4 2018 |  | Q3 2018 |  | Q2 2018 |  | Q1 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income, as reported | \$ | 90.7 | \$ | 49.3 | \$ | 132.2 | \$ | 164.7 | \$ | 103.7 |
| Amortization of purchased intangible assets |  | 59.3 |  | 65.1 |  | 65.8 |  | 66.4 |  | 67.2 |
| Restructuring costs, net |  | 12.4 |  | 24.3 |  | 7.1 |  | 7.2 |  | 5.5 |
| Equity-based compensation |  | 7.5 |  | 11.2 |  | 11.3 |  | 11.8 |  | 10.5 |
| Asset impairments |  | - |  | 15.0 |  | - |  | - |  | - |
| Integration and transaction costs |  | 20.8 |  | 14.3 |  | 2.6 |  | 1.0 |  | 1.6 |
| Non-GAAP adjusted operating income | \$ | 190.7 | \$ | 179.2 | \$ | 219.0 | \$ | 251.1 | \$ | 188.6 |
| Non-GAAP adjusted operating margin \% |  | 17.3\% |  | 16.9\% |  | 19.0\% |  | 20.3\% |  | 16.8\% |
| Depreciation |  | 17.7 |  | 17.4 |  | 18.7 |  | 19.9 |  | 19.6 |
| Non-GAAP adjusted EBITDA | \$ | 208.4 | \$ | 196.6 | \$ | 237.8 | \$ | 271.1 | \$ | 208.1 |
| Non-GAAP adjusted EBITDA margin \% |  | 19.0\% |  | 18.6\% |  | 20.7\% |  | 21.9\% |  | 18.6\% |

Components may not sum to total due to rounding
See Description of Non-GAAP Financial Measures

## ARRIS Quarterly Net Sales, GAAP Operating Income (Loss), Non-GAAP Adjusted Operating Income and Non-GAAP Adjusted EBITDA by Segment (Unaudited -- In millions)

|  | Q1 2019 |  | Q4 2018 |  | Q3 2018 |  | Q2 2018 |  | Q1 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CPE | \$ | 824.2 | \$ | 1,099.0 | \$ | 941.5 | \$ | 1,008.1 | \$ | 875.2 |
| N\&C |  | 440.2 |  | 536.8 |  | 532.0 |  | 549.5 |  | 538.3 |
| Enterprise |  | 116.9 |  | 151.3 |  | 177.8 |  | 168.9 |  | 164.2 |
| ARRIS net sales | \$ | 1,381.3 | \$ | 1,787.1 | \$ | ,651.3 | \$ | 1,726.5 | \$ | ,577.7 |
|  | Q1 2019 |  | Q4 2018 |  | Q3 2018 |  | Q2 2018 |  | Q1 2018 |  |
| CPE | \$ | (23.8) | \$ | (1.5) | \$ | (26.3) | \$ | (19.4) | \$ | (59.3) |
| N\&C |  | 32.4 |  | 97.6 |  | 91.3 |  | 75.6 |  | 108.1 |
| Enterprise |  | (54.5) |  | (28.6) |  | (12.7) |  | (12.3) |  | (36.3) |
| ARRIS operating income (loss) ${ }^{(1)}$ | \$ | (45.9) | \$ | 67.5 | \$ | 52.3 | \$ | 43.9 | \$ | $\underline{12.5}$ |
|  | Q1 2019 |  | Q4 2018 |  | Q3 2018 |  | Q2 2018 |  | Q1 2018 |  |
| CPE | \$ | 28.8 | \$ | 54.4 | \$ | 30.8 | \$ | 53.6 | \$ | 18.3 |
| N\&C |  | 70.6 |  | 142.9 |  | 128.0 |  | 118.8 |  | 150.2 |
| Enterprise |  | (32.7) |  | (2.2) |  | 9.6 |  | 11.7 |  | 17.6 |
| ARRIS non-GAAP adjusted operating income ${ }^{(1)}$ | \$ | 66.7 | \$ | 195.1 | \$ | 168.4 | \$ | 184.1 | \$ | 186.1 |
|  | Q1 2019 |  | Q4 2018 |  | Q3 2018 |  | Q2 2018 |  | Q1 2018 |  |
| CPE | \$ | 35.8 | \$ | 61.9 | \$ | 38.6 | \$ | 61.4 | \$ | 27.0 |
| N\&C |  | 79.0 |  | 152.0 |  | 137.9 |  | 128.5 |  | 160.4 |
| Enterprise |  | (29.0) |  | (0.6) |  | 13.3 |  | 15.4 |  | 21.7 |
| ARRIS non-GAAP adjusted EBITDA ${ }^{(1)}$ | \$ | 85.9 | \$ | 213.3 | \$ | 189.8 | \$ | 205.3 | \$ | 209.1 |

(1) ARRIS results reflect certain classification changes to align to CommScope policies.

Components may not sum to total due to rounding
See Description of Non-GAAP Financial Measures

## ARRIS Reconciliation of GAAP to Non-GAAP Adjusted EBITDA by Segment (Unaudited -- In millions)

First Quarter 2019 Non-GAAP Adjusted EBITDA Reconciliation by Segment ${ }^{(\mathbf{1})}$

|  | CPE |  | N\&C |  | Enterprise |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income (loss) | \$ | (23.8) | \$ | 32.4 | \$ | (54.5) |  | (45.9) |
| Amortization of purchased intangible assets |  | 43.7 |  | 22.7 |  | 15.6 |  | 82.0 |
| Restructuring costs, net |  | 0.5 |  | 0.1 |  | (0.1) |  | 0.5 |
| Equity-based compensation |  | 6.1 |  | 10.8 |  | 3.8 |  | 20.7 |
| Integration and transaction costs |  | 2.3 |  | 4.7 |  | 1.1 |  | 8.1 |
| Purchase accounting adjustments |  | - |  | - |  | 1.5 |  | 1.5 |
| Non-GAAP adjusted operating income (loss) | \$ | 28.8 | \$ | 70.6 | \$ | (32.7) | \$ | 66.7 |
| Non-GAAP adjusted operating margin \% |  | 3.5\% |  | 16.0\% |  | (28.0)\% |  | 4.8\% |
| Depreciation |  | 7.0 |  | 8.4 |  | 3.8 |  | 19.2 |
| Non-GAAP adjusted EBITDA | \$ | 35.8 | \$ | 79.0 | \$ | (29.0) | \$ | 85.9 |
| Non-GAAP adjusted EBITDA margin \% |  | 4.3\% |  | 17.9\% |  | (24.8)\% |  | $6.2 \%$ |

Fourth Quarter 2018 Non-GAAP Adjusted EBITDA Reconciliation by Segment ${ }^{(1)}$

|  | CPE |  | N\&C |  | Enterprise |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income (loss) | \$ | (1.5) | \$ | 97.6 | \$ | (28.6) | \$ | 67.5 |
| Amortization of purchased intangible assets |  | 47.7 |  | 24.7 |  | 17.7 |  | 90.1 |
| Restructuring costs, net |  | 0.6 |  | 4.0 |  | 0.3 |  | 4.9 |
| Equity-based compensation |  | 6.1 |  | 11.7 |  | 4.4 |  | 22.2 |
| Integration and transaction costs |  | 1.5 |  | 4.9 |  | 2.3 |  | 8.7 |
| Purchase accounting adjustments |  | - |  | - |  | 1.7 |  | 1.7 |
| Non-GAAP adjusted operating income (loss) | \$ | 54.4 | \$ | 142.9 | \$ | (2.2) | \$ | 195.1 |
| Non-GAAP adjusted operating margin \% |  | 4.9\% |  | 26.6\% |  | (1.5)\% |  | 10.9\% |
| Depreciation |  | 7.5 |  | 9.1 |  | 1.6 |  | 18.2 |
| Non-GAAP adjusted EBITDA | \$ | 61.9 | \$ | 152.0 | \$ | (0.6) | \$ | 213.3 |
| Non-GAAP adjusted EBITDA margin \% |  | 5.6\% |  | 28.3\% |  | (0.4)\% |  | 11.9\% |

Third Quarter 2018 Non-GAAP Adjusted EBITDA Reconciliation by Segment ${ }^{(1)}$

|  | CPE |  | N\&C |  | Enterprise |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income (loss) | \$ | (26.3) | \$ | 91.3 | \$ | (12.7) | \$ | 52.3 |
| Amortization of purchased intangible assets |  | 47.9 |  | 24.7 |  | 15.7 |  | 88.3 |
| Restructuring costs, net |  | 3.0 |  | 1.4 |  | (0.1) |  | 4.3 |
| Equity-based compensation |  | 6.1 |  | 10.6 |  | 3.6 |  | 20.3 |
| Integration and transaction costs |  | - |  | - |  | 0.7 |  | 0.7 |
| Purchase accounting adjustments |  | - |  | - |  | 2.4 |  | 2.4 |
| Non-GAAP adjusted operating income | \$ | 30.8 | \$ | 128.0 | \$ | 9.6 | \$ | 168.4 |
| Non-GAAP adjusted operating margin \% |  | 3.3\% |  | 24.1 \% |  | 5.4\% |  | 10.2\% |
| Depreciation |  | 7.9 |  | 9.9 |  | 3.7 |  | 21.5 |
| Non-GAAP adjusted EBITDA | \$ | 38.6 | \$ | 137.9 | \$ | 13.3 | \$ | 189.8 |
| Non-GAAP adjusted EBITDA margin \% |  | 4.1 \% |  | 25.9\% |  | 7.5\% |  | 11.5\% |

## ARRIS Reconciliation of GAAP to Non-GAAP Adjusted EBITDA by Segment (Continued) (Unaudited -- In millions)

Second Quarter 2018 Non-GAAP Adjusted EBITDA Reconciliation by Segment ${ }^{(1)}$

|  | CPE |  | N\&C |  | Enterprise |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income (loss) | \$ | (19.4) | \$ | 75.6 | \$ | (12.3) | \$ | 43.9 |
| Amortization of purchased intangible assets |  | 51.4 |  | 24.7 |  | 14.3 |  | 90.4 |
| Restructuring costs, net |  | 14.6 |  | 6.6 |  | - |  | 21.2 |
| Equity-based compensation |  | 6.9 |  | 11.8 |  | 4.8 |  | 23.5 |
| Integration and transaction costs |  | - |  | - |  | 1.6 |  | 1.6 |
| Purchase accounting adjustments |  | - |  | - |  | 3.3 |  | 3.3 |
| Non-GAAP adjusted operating income | \$ | 53.6 | \$ | 118.8 | \$ | 11.7 | \$ | 184.1 |
| Non-GAAP adjusted operating margin \% |  | 5.3\% |  | 21.6\% |  | 6.9\% |  | 10.7\% |
| Depreciation |  | 7.8 |  | 9.7 |  | 3.7 |  | 21.2 |
| Non-GAAP adjusted EBITDA | \$ | 61.4 | \$ | 128.5 | \$ | 15.4 | \$ | 205.3 |
| Non-GAAP adjusted EBITDA margin \% |  | 6.1\% |  | 23.4\% |  | 9.1 \% |  | 11.9\% |

First Quarter 2018 Non-GAAP Adjusted EBITDA Reconciliation by Segment ${ }^{(\mathbf{1})}$

|  | CPE |  | N\&C |  | Enterprise |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income (loss) | \$ | (59.3) | \$ | 108.1 | \$ | (36.3) | \$ | 12.5 |
| Amortization of purchased intangible assets |  | 64.1 |  | 25.1 |  | 25.5 |  | 114.7 |
| Restructuring costs, net |  | 7.5 |  | 3.1 |  | 0.1 |  | 10.7 |
| Equity-based compensation |  | 6.1 |  | 10.5 |  | 2.6 |  | 19.2 |
| Asset impairments |  | - |  | 3.4 |  | - |  | 3.4 |
| Integration and transaction costs |  | - |  | - |  | 3.1 |  | 3.1 |
| Purchase accounting adjustments |  | - |  | - |  | 22.7 |  | 22.7 |
| Non-GAAP adjusted operating income | \$ | 18.3 | \$ | 150.2 | \$ | 17.6 | \$ | 186.1 |
| Non-GAAP adjusted operating margin \% |  | 2.1 \% |  | 27.9\% |  | 10.7\% |  | 11.8\% |
| Depreciation |  | 8.6 |  | 10.2 |  | 4.1 |  | 22.9 |
| Non-GAAP adjusted EBITDA | \$ | 27.0 | \$ | 160.4 | \$ | 21.7 | \$ | 209.1 |
| Non-GAAP adjusted EBITDA margin \% |  | 3.1 \% |  | 29.8\% |  | 13.2\% |  | 13.3\% |

(1) ARRIS results reflect certain classification changes to align to CommScope policies.

Components may not sum to total due to rounding
See Description of Non-GAAP Financial Measures

## CommScope Holding Company, Inc. Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures (Unaudited -- In millions, except per share amounts)

|  | Outlook |
| :---: | :---: |
|  | Three Months Ended June 30, 2019 |
| Operating loss | \$(128) - \$(170) |
| Adjustments: |  |
| Amortization of purchased intangible assets | \$160-\$180 |
| Restructuring costs, integration and transaction costs and other ${ }^{(1)}$ | \$150-\$175 |
| Purchase accounting | \$125-\$150 |
| Equity-based compensation | \$18-\$25 |
| Depreciation | \$40-\$45 |
| Total adjustments to operating income | \$493-\$575 |
| Non-GAAP adjusted EBITDA | \$365-\$405 |
|  |  |
| Basic loss per share | \$(1.21) - \$(1.44) |
| Adjustments ${ }^{(2)}$ : |  |
| Total adjustments to operating income | \$1.52-\$1.80 |
| Debt-related costs and other special items ${ }^{(3)}$ | \$0.24-\$0.26 |
| Non-GAAP adjusted diluted earnings per share ${ }^{(4)}$ | \$0.54-\$0.62 |

(1) Reflects projections for restructuring costs, integration and transaction costs and other special items. Actual adjustments may vary from projections.
(2) The tax rates applied to projected adjustments reflect the tax expense or benefit based on the expected tax jurisdiction of the entity generating the projected adjustments. There are certain items for which we expect little or no tax effect.
(3) Reflects projections for amortization of debt issuance costs, amortization of original issue discount and tax items. Actual adjustments may vary from projections
(4) Weighted average diluted shares calculated assuming the if-converted method is applied for our Series A Convertible Preferred Stock Our actual results may be impacted by additional events for which information is not currently available, such as additional restructuring activities, asset impairments, debt extinguishments, additional transaction and integration costs, foreign exchange rate fluctuations and other gains or losses related to events that are not currently known or measurable.

See Caution Regarding Forward-Looking Statements and Description of Non-GAAP Financial Measures.

